

Cross-generational blend of threat defense techniques



Intelligently applies the right technique at the right time

Powered by global threat intelligence

Solving Real Customer Problems

IT Dynamics



Increasingly sophisticated threats



Shift to the cloud



Changing user behavior

Customer Pain



Recovering from high impact attacks



Existing defenses stagnant and ineffective



Complexity & lack of visibility

XGen Endpoint Security



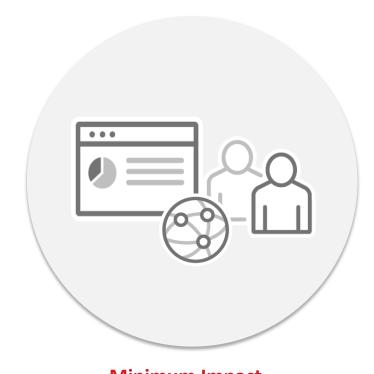




XGen Endpoint Security



Maximum Protection
Cross-generational blend of threat
defense techniques



Minimum Impact
Central visibility & control, lower
false positives and efficient threat
defense



Proven Security Partner
Innovative and timely response to
changing threat landscape

There is no silver bullet...



"History has clearly shown that no single approach will be successful for thwarting all types of malware attacks. Organizations and solution providers have to use an adaptive and strategic approach to malware protection."

- Gartner EPP Magic Quadrant 2016

Pros & Cons of New Threat Techniques

Application Whitelisting





Blocks all unknown apps



Only stops EXEs

Behavior Analysis





Recognizes behavior



CPU intensive

Exploit Protection





Blocks vulnerabilities that threats exploit



Can't block threats that don't exploit app/OS vulnerabilities

Machine Learning





EXE file detection



Higher false positives, needs to be trained with specific file types

No silver bullet; combine techniques to get best of all worlds



The Right Technique at the Right Time

With its cross-generational blend of threat defense techniques including high-fidelity machine learning,

Trend Micro™ XGen endpoint security is always adapting to identify and defeat new ransomware and other unknown threats.

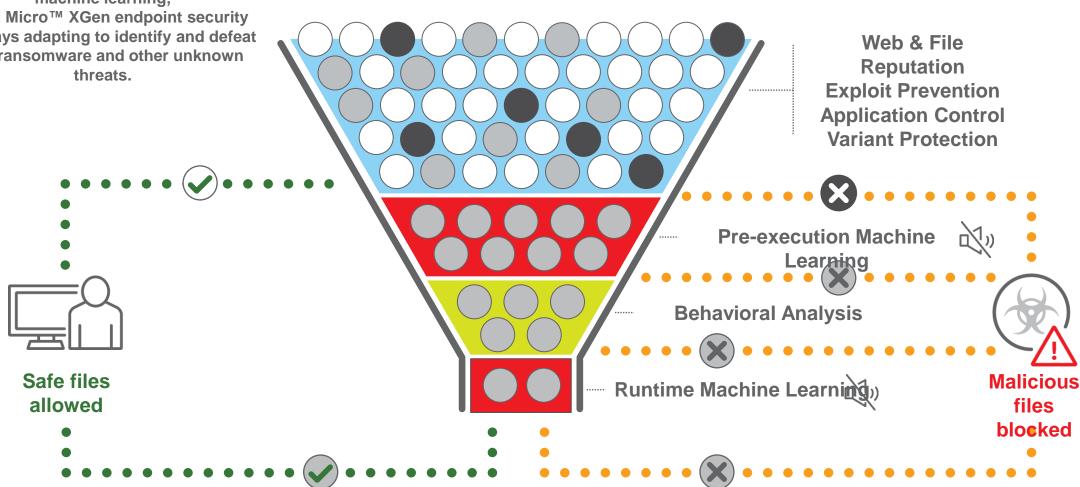














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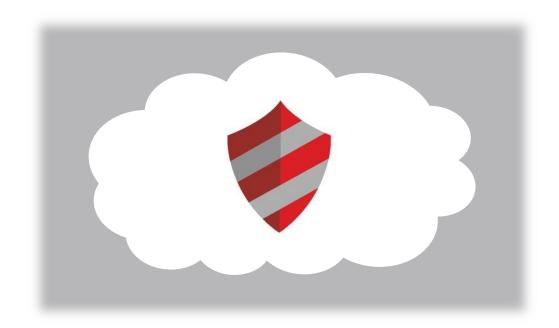
WAVE LEADER 2016

Ga

Gartner Magic Endpoint Protec Endpoint Security
Suites



As of February 2016



"Increasingly, organizations are asking what can't go to the cloud, rather than what can..."

Source: Gartner Blog Network. The end of the beginning of cloud computing by Lydia Leong



Many choices...











Many choices...











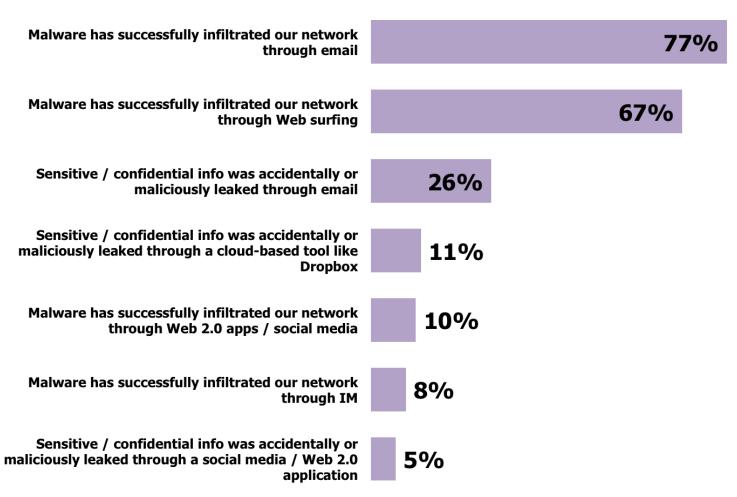
Many Companies Gradually Move to Cloud Office

- Intermediate stage to full cloud deployment
- May always keep group of users on premises
- Want equivalent protection without extra management



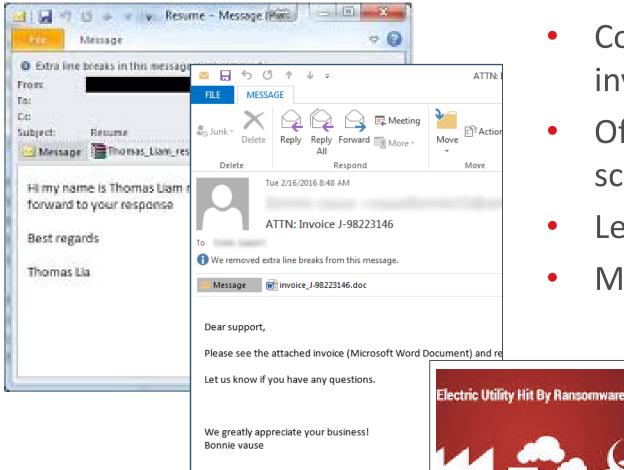


Most organizations have been infected with malware from email



Source: Osterman Research, March 2016

Majority of Ransomware via Malicious Emails



- Common email hooks are here is an invoice or my resume
- Often use weaponized executable, script, html, scr, zip, Office, PDF files
- Leverage Dridex (Smart macro attack)
- May be a URL leading to ransomware

Ransomware Virus Shuts Down Electric and Water Utility

The Hacker News - 2 days ago

Ransomware has become an albatross around the neck, targeting businesses, hospitals, ...



Attack Migration Through Email

Internal Phishing Attacks

- Less common but even more important to detect
- Indicator of an attack already in progress

Example: Financial Times attack

- Phishing emails sent internally from a compromised user
- IT sent warning to users with a link to change their password
- Attackers re-sent IT's email with their own phishing link!

From: @ft.com>

Date: 17 May 2013 10:30

Subject: Change Your Email Password Immediately

To:

Over the past 24 hours we have seen a large number of Phishing emails being sent within the organisation. These emails are being sent from addresses within the company, therefore look safe, however are not as their accounts have potentially been compromised. In all cases the email has included a link, which when clicked on asks the individual to re-confirm their Google details.

ACTION: Please change your password immediately using this link.

If you wish to implement increased security on your Google account, please consider implementing a 2nd level of authentication via Google's 2-step Verification process. Instructions are available here or via your local Service Desk, who can also answer any queries or concerns.

IT Service Desk Financial Times 4th Floor One Southwark Bridge London SE1 9HL Tel:



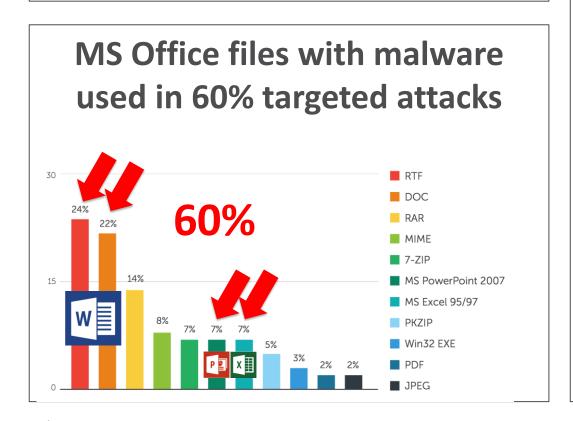


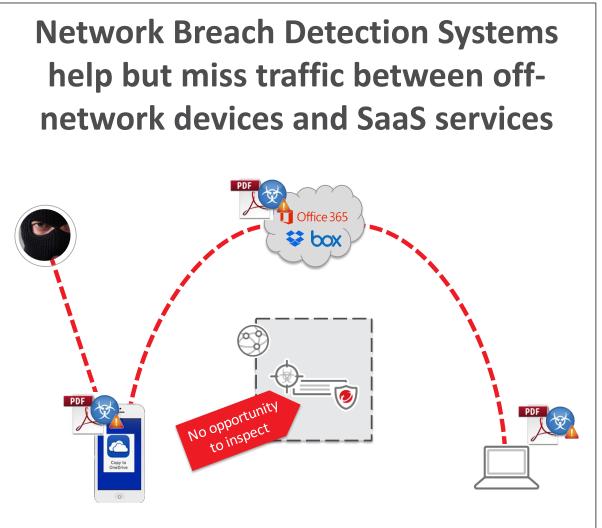


Advanced Malware Difficult to Detect

90%

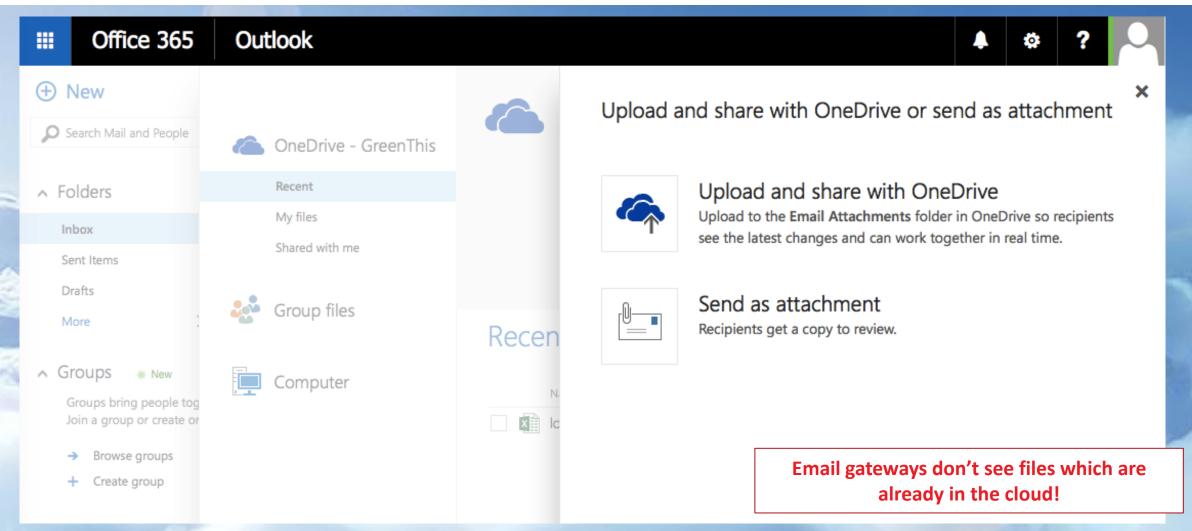
of malware is used only once



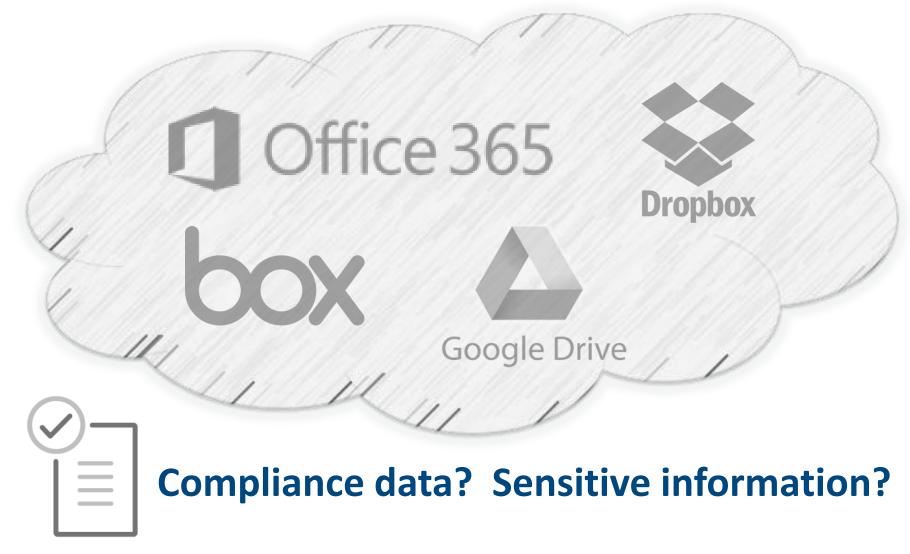




User behavior changing: Email Attachments → Cloud File Sharing



What are Users Uploading to the Cloud?





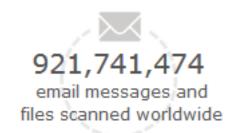
Why do I need to supplement the security included with Office 365?

- Exchange Online is designed and SLA backed to catch 100% <u>known</u> malware
- ▲ Anti-malware protection

Using multiple anti-malware engines, Exchange Online offers multilayered protection that's designed to catch all known malware. All messages transported through the service are scanned for malware (viruses



- But 90% malware infects only 1 device.
 Only 10% malware is known.
- Every customer needs a strategy to deal with unknown malware



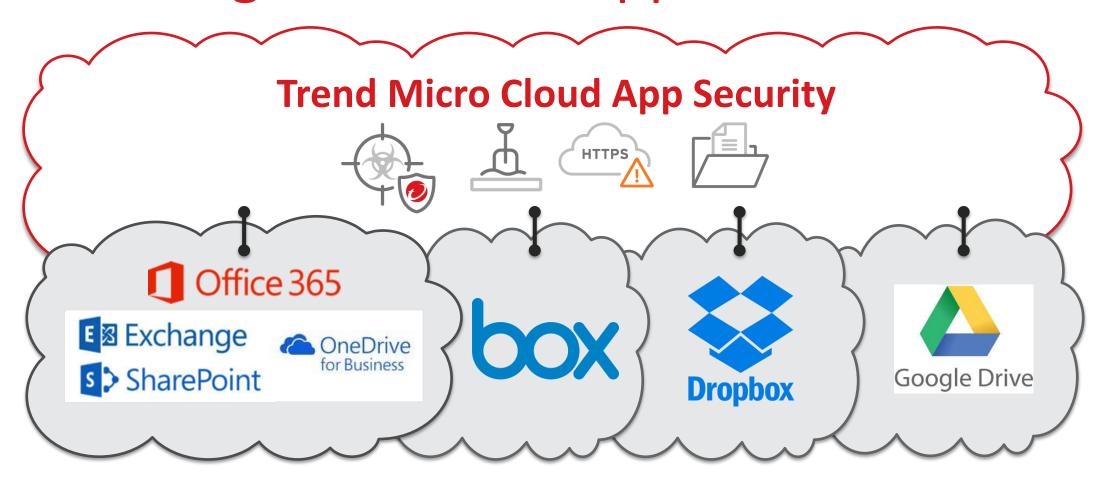


Complimenting Office 365's Built in Security for Better Overall Protection

	Office 365 includes	Trend Micro Cloud App Security Adds
Antispam	$\overline{\checkmark}$	
Antimalware	$\overline{\checkmark}$	$\overline{\checkmark}$
Document exploit detection to find malware hidden in office files		
Risk-based sandbox behavioral analysis of suspicious files/attachments to detect zero day malware	E5 plan only	✓
URL scanning within email attachments/shared files		$\overline{\checkmark}$
DLP for Email, OneDrive for Business, SharePoint Online	E3, E5 plans only	$\overline{\checkmark}$

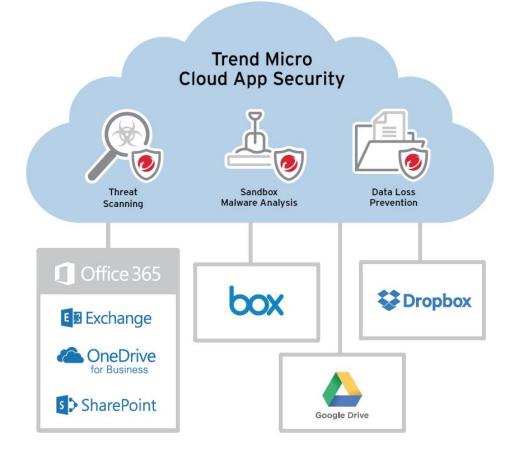


Securing SaaS-based applications





Securing SaaS-based Applications



Advanced Threat Detection

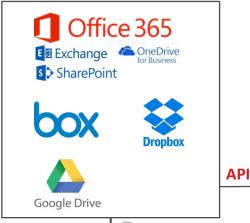
- Finds zero-day and hidden threats
- Sandbox file analysis in the cloud
- Web reputation for URLs in email/files

Data Loss Prevention (DLP)

- Discovery and visibility into confidential data usage.
- DLP enforcement for cloud file sharing
- 240 customizable templates



Simple and Elegant Integration with SaaS Services



- Direct cloud-to-cloud integration using vendor's API's
- No impact to user/admin functionality
- Supports all devices, anywhere
- Fully automatic setup (above 5000 users contact Trend
 Micro for best practices)





Cloud App Security









Cloud App Security Service Delivery



- 99.9% Available
- US & EMEA sites are not interconnected



Real World Protection Statistic

Cloud App Security scanned 691M email/files and detected an additional 6.2 million malicious files/URLS between July'15 and Aug'16. 58 thousands malicious files/URLS are ransomware related.

Source: Cloud App Security service operation portal.

Cloud Security Challenges









Compliance



Cloud Security is a Shared Responsibility

Content and Applications Platform, Applications Cloud User **Operating System, Network & Firewall Configuration Data Encryption Network Traffic Protection Foundation Services Database Networking Storage** Compute Cloud **Provider Domains, Availability Zones** Global Infrastructure Regions

Cloud providers deliver a secure infrastructure.

But YOU need to protect what you put IN the cloud—your workloads.



Why do I need additional security in the cloud?



Threats:

- Network attack
- Vulnerabilities
- Malware
- Insider threats

Compliance:

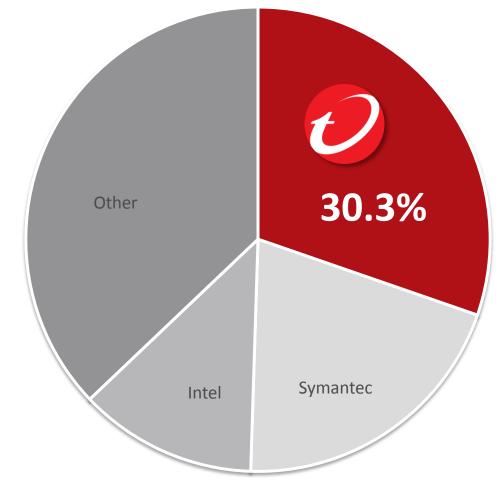


- PCI DSS
- HIPAA
- Internal



Protect more servers than anyone else







Best Practices for Securing AWS Workloads*

- Understand Your Shared Responsibilities
- Get Visibility of Cloud-based Workloads
- Bake Security Into Workloads from Development
- Gartner Adopt a "No Patch" Strategy for Live **Environments**
 - Use AWS Security Groups but Leverage a Third-Party Firewall for Advanced Functionality
 - Adopt a Workload-Centric Security Strategy



Deep Security delivers











All in a single, host-based tool



Bake security into workloads

- Full visibility into cloud workloads from a central dashboard
- Automate policy creation and management via API, scriptable components, or central UI
- Deep Security delivers broadest OS and kernel support
- Works with configuration management tools like Chef, Puppet, Saltstack

Make DevSecOps a reality













Virtually patch to speed protection

- Prevent exploit of zero-day vulnerabilities (Shellshock, Heartbleed)
- Reduce the risk of ransomware attacks on your workloads
- Reduce need for emergency patching
- Buy time to resolve the core issue with a new deployment
 adopt a "no patch for live workloads" strategy
- Deep Security delivers 'virtual patches' to quickly protect workloads through IPS until updates can occur

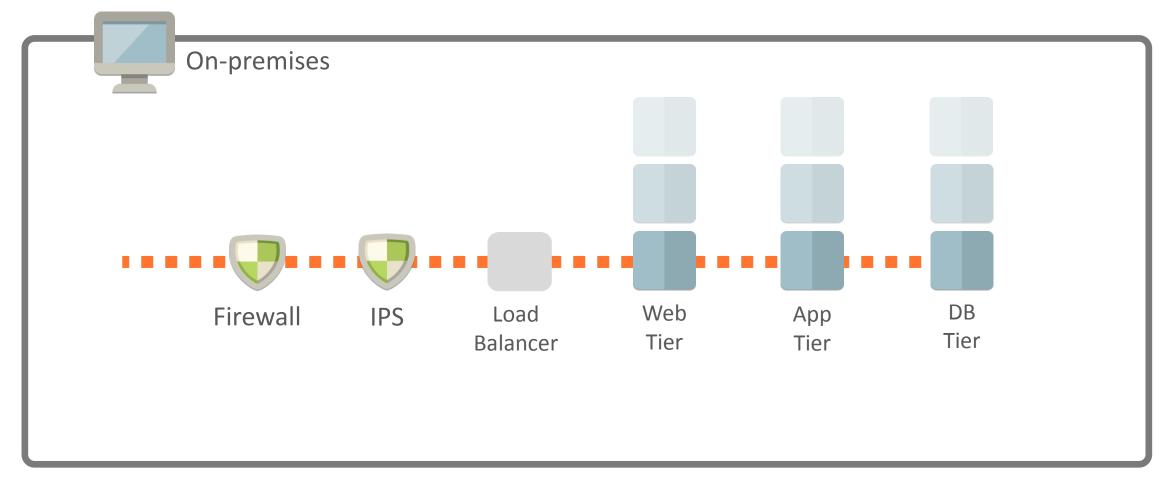


Speed vulnerability response with virtual patching



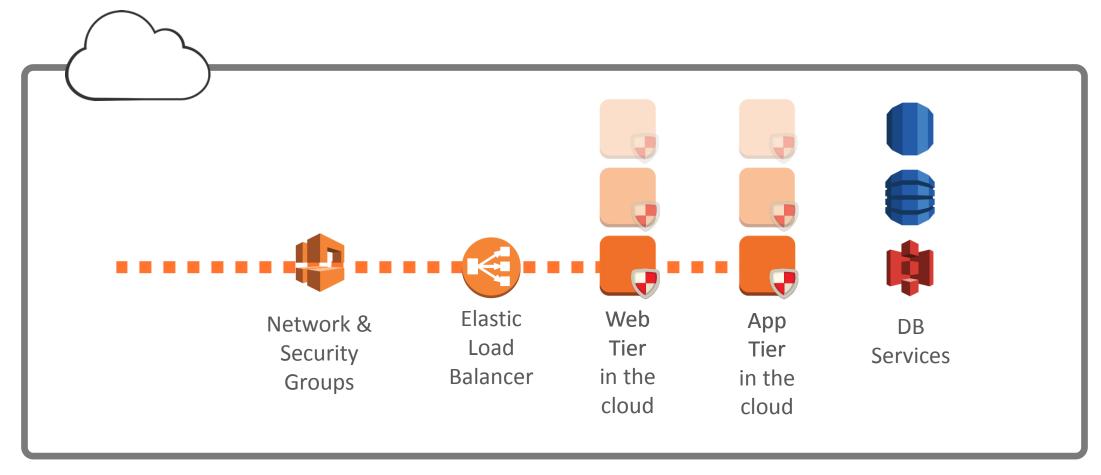
Traditional on-premises security

Applied at the perimeter





Build a workload-centric security strategy

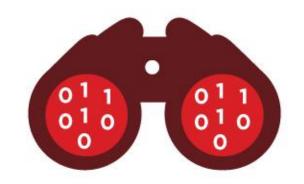


Avoid bottlenecks with Deep Security's automated host-based protection



Prevent network attacks

- Proactively protect your systems and applications with Intrusion prevention (IPS)
- IPS prevents attacks by examining network packets for malicious or unexpected traffic
- Deep Security provides full stack, host-based IPS that stops attacks before they reach applications, including new attacks like ransomware



Don't just detect attacks, prevent them



Defend against network & application attacks



Deep Security on Sept 30th, 2014, at a customer managing 100+ cloud instances



5 days after publication:

766 attacks blocked!

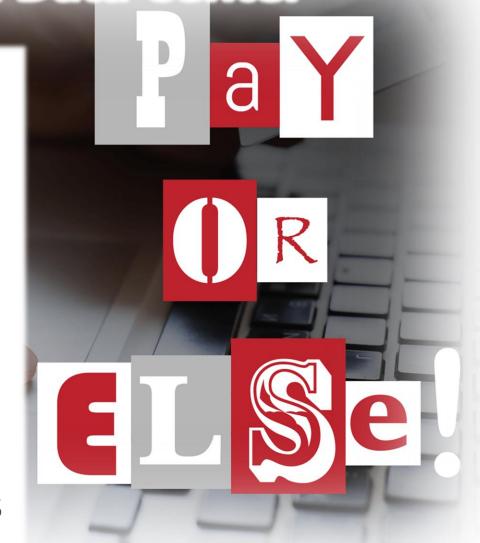
1 year later:

70,000+ attacks blocked by the service



Ransomware in the Modern Data Center

- An overall, multi-layered approach to lowering risk makes the most sense across the enterprise
- Attacks typically focused on users, but spreads to servers through file shares
- Some new attacks (ex: SAMSAM) are focusing on unpatched and vulnerable servers, requiring enterprises to pay a ransom to return to normal operations

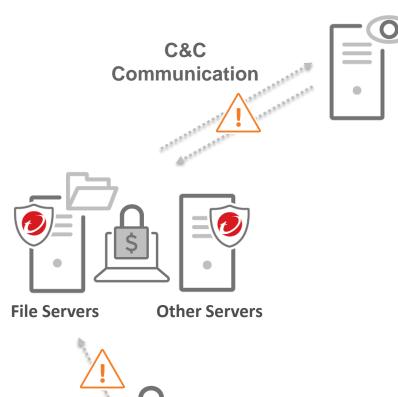




Ransomware Protection for Servers



- Anti-malware & web reputation for detection of malicious software & known-bad URLs, including ransomware
- Vulnerability shielding (through intrusion prevention) to prevent server compromise
- Lateral movement detection & prevention through intrusion prevention to stop the spread of infection
- Ransomware-specific:
 - Command & control (C&C) communication detection
 alerting
 - Defending Windows & Linux file servers from ransomware-infected clients through detection of over-the-network suspicious file change activity







Shared responsibility for compliance





Facilities

Physical security of hardware

Network infrastructure

Virtualization infrastructure

- File & System integrity monitoring
- Intrusion detection & prevention
- Firewall
- Anti-malware
- Vulnerability scanning & updating



Accelerate PCI DSS compliance



PCI DSS Requirement	Responsibility
Install and maintain a firewall configuration to protect cardholder data	Shared
Do not use vendor-supplied defaults for passwords or other security parameters	Shared
Protect stored cardholder data	Shared
Encrypt transmission of cardholder data	User
use and regularly update anti-virus software	O User
Develop and maintain secure systems and applications	Shared
Restrict access to cardholder data by business need to know	Shared
Assign a unique ID to each person with computer access	Shared
Restrict physical access to cardholder data	Cloud Provider
Track and monitor all access to network resources and cardholder data	Shared
Regularly test security systems and processes	Shared
Maintain a policy that addresses info security for all personnel	Shared



What about GDPR?

Recital 49 EU General Data Protection Regulation (EU-GDPR):

"The processing of personal data to the extent strictly necessary and proportionate for the purposes of ensuring network and information security, i.e. the ability of a network or an information system to resist, at a given level of confidence, accidental events or unlawful or malicious actions that compromise the availability, authenticity, integrity and confidentiality of stored or transmitted personal data, and the security of the related services offered by, or accessible via, those networks and systems, by public authorities, by computer emergency response teams (CERTs), computer security incident response teams (CSIRTs), by providers of electronic communications networks and services and by providers of security technologies and services, constitutes a legitimate interest of the data controller concerned.

This could, for example, include preventing unauthorised access to electronic communications networks and malicious code distribution and stopping 'denial of service' attacks and damage to computer and electronic communication systems."



Deep Security - Optimized for the Cloud

Deep Security can secure cloud and hybrid deployments with a single platform





Seamless integration with leading cloud providers:

- Auto-detect instances and rapidly protect them
- Fully scriptable, including tools to automate provisioning and set up
- Host-based protection so security isn't a bottleneck









Flexible purchase & deployment options

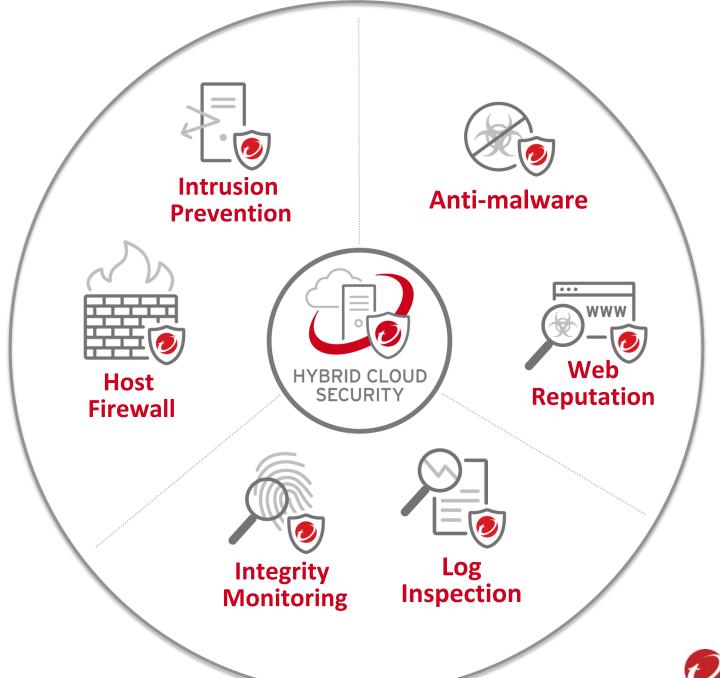








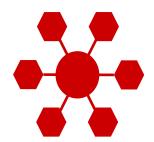
Trend Micro Deep Security



Why choose Trend Micro?



Scalable, automated security that fits



Single security console, multiple capabilities



Usage-based pricing





trendmicro.com/cloud

