

Control Your Network! Infoblox Overview

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Infoblox: Market Leader in Network Control

Founded in 1999

Headquartered in Santa Clara, CA
with global operations in 25 countries

Leader in technology
for network control

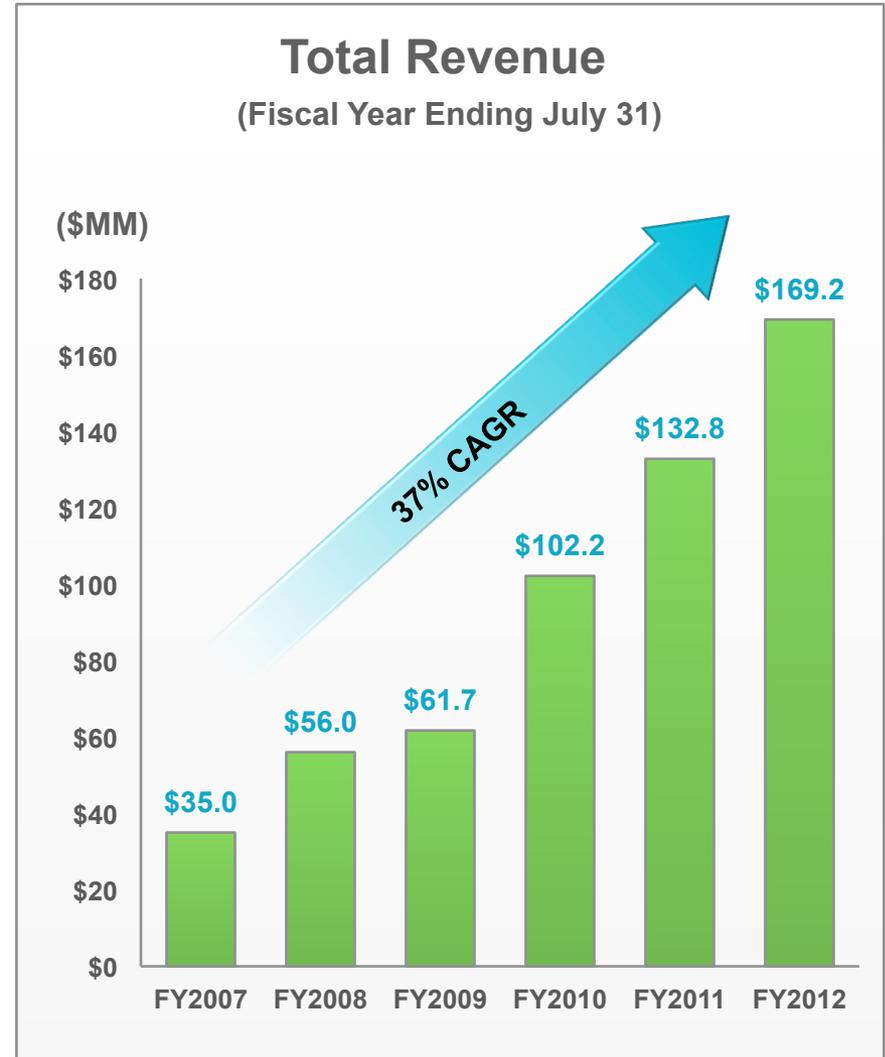
Market leadership

- Gartner Strong Positive Rating
- 40%+ Market Share

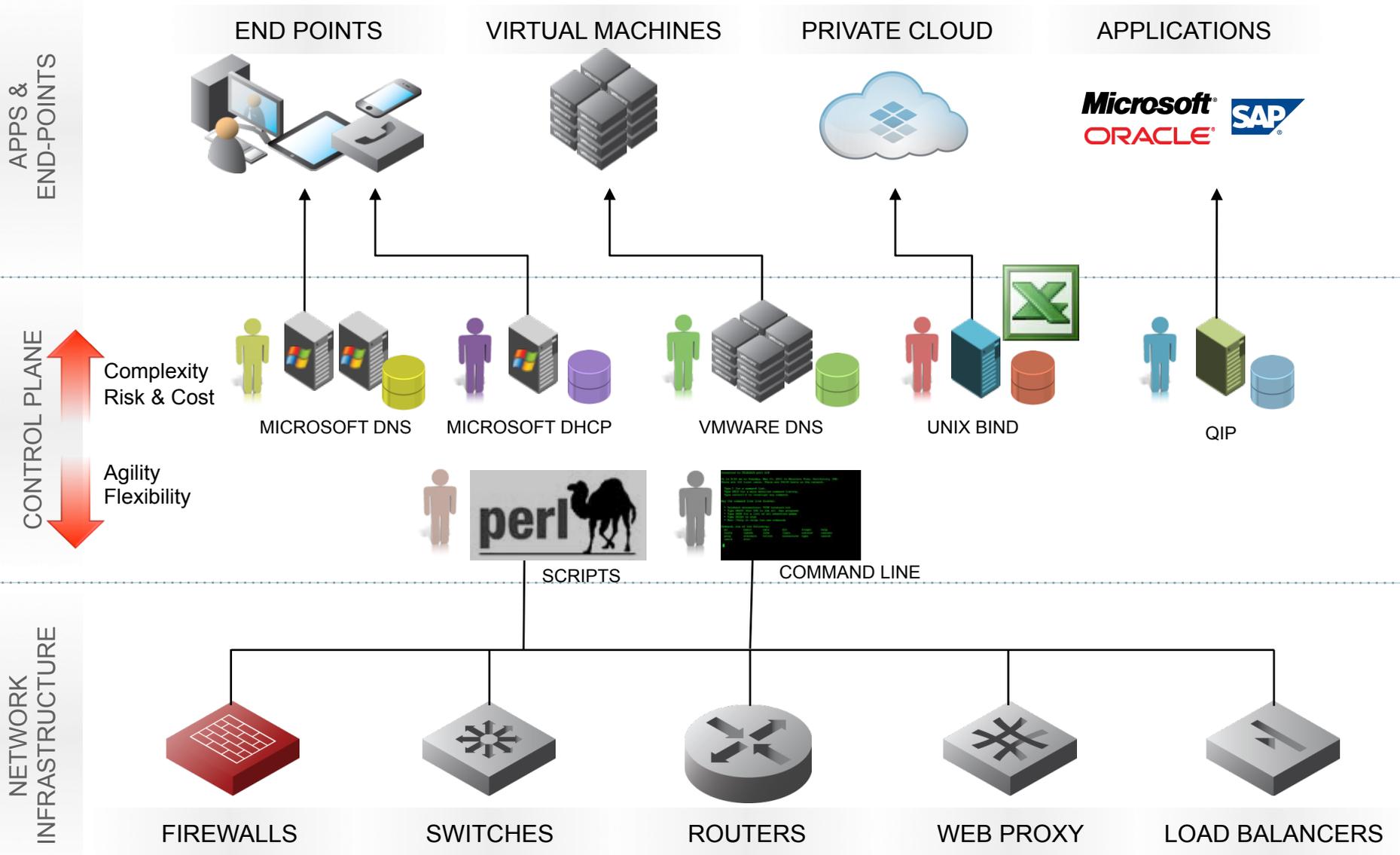
6,300+ Customers, 45,000+
systems shipped

20 patents, 27 pending

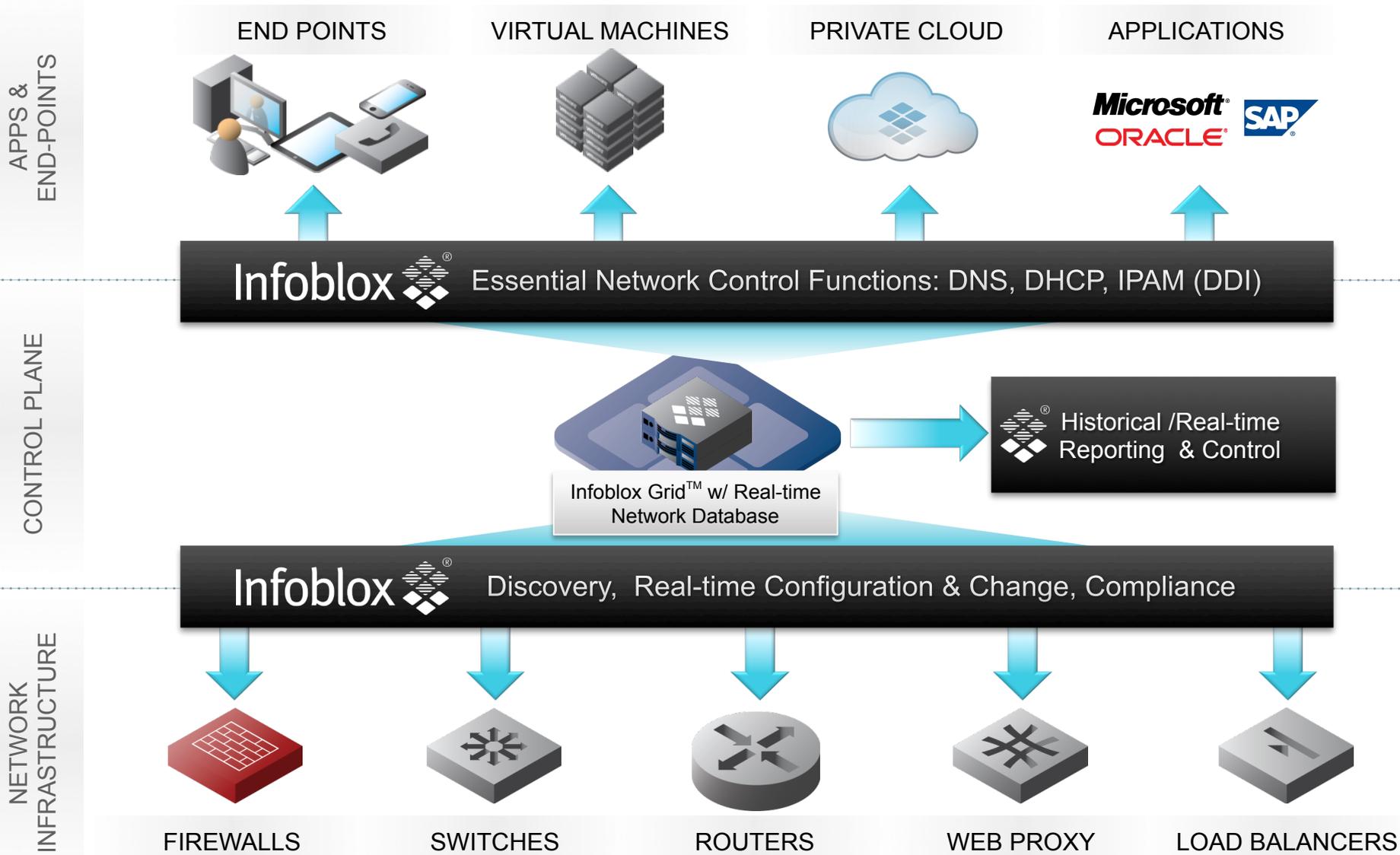
IPO April 2012: NYSE BLOX



The Alternative Without Infoblox



What We Do: Innovative Technology for Network Control



Infoblox DNS, DHCP & IPAM

Automated IP Provisioning and Always-on Network Services

Global Network, Subnet, & IP addresses planning and allocation

Discovery & Reconciliation

Real-time and historical insight on connected IP endpoints and networks

Delegation and automation of IP provisioning tasks

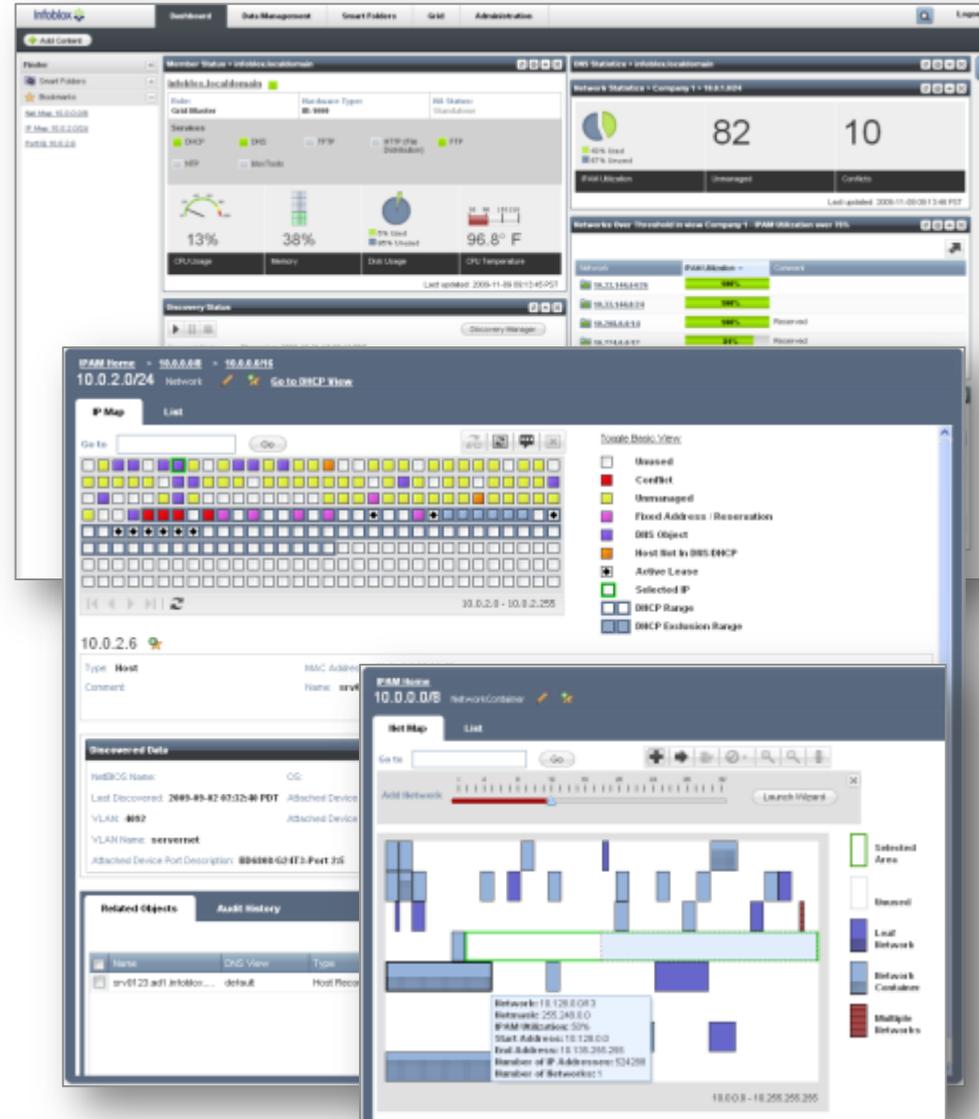
Direct VMware Provisioning Integration

Detailed Auditing and reporting

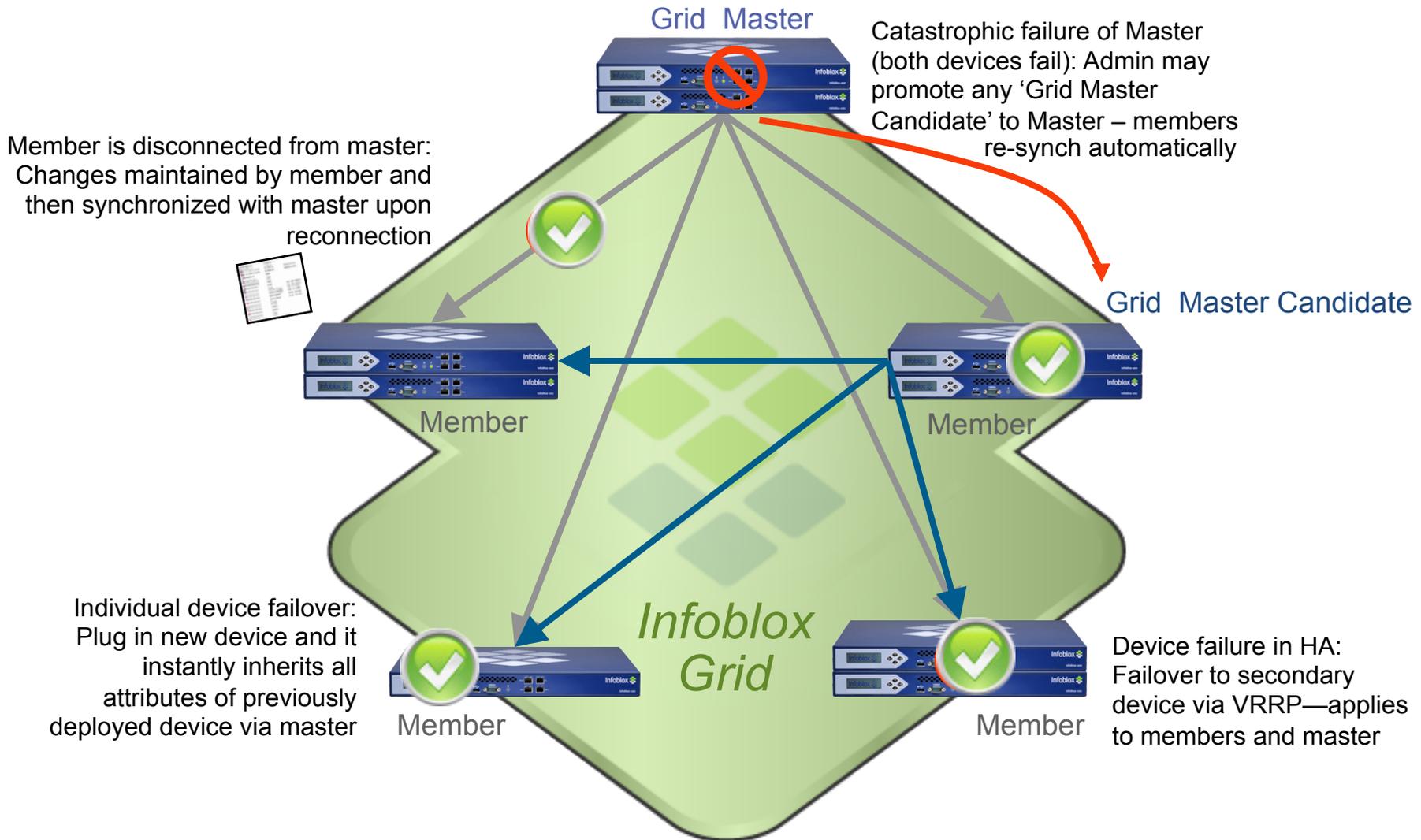
Robust and secure DNS infrastructure

Active-Active DHCP Failover

Agentless management of Microsoft DNS/DHCP



Grid Resilience, automated disaster recovery



Infoblox DNS FW: Industry's First True DNS Security Solution

Infoblox DNS Firewall Stops DNS-exploiting malware (APT & Botnets)

Solution Components

- Product License (cost based on appliance model)
- Malware Data Feed from Infoblox (optional annual subscription)
- Infoblox Grid™

PREVENTIVE

**Prevents
malware
infection and
execution**

TIMELY

**Leverages high
quality Malware
Data Feed
updated in near
real time**

TUNABLE

**Maximizes
potency against
malware
worldwide**

Network Infrastructure Automation

Automated network infrastructure data collection and analysis

Powerful network visualization

Wizard based policy management

Shows who changed what, where and when

Change impact analysis

Switch port capacity management

Built-in industry networking best practices rules and policy templates

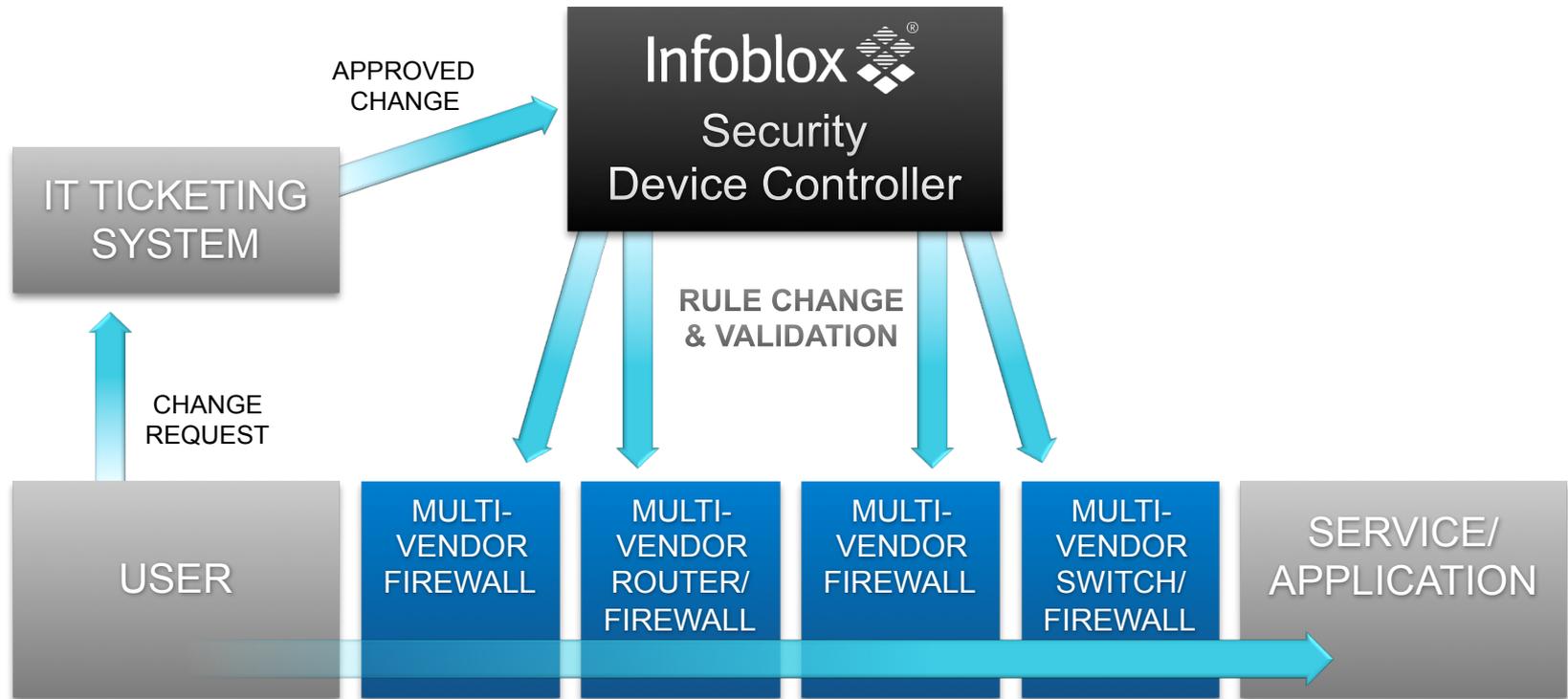
Integrated with Infoblox IPAM

The image displays two screenshots of the NetMRI network management interface. The top screenshot shows the 'Dashboard' view for 'Entire Network' on 2009-01-14. It features an 'Issue Summary' section with an overall score of 8.9, showing 7 Info, 12 Warning, and 10 Error counts. Below this are two bar charts: 'Top Issue Types' and 'Top Affected Devices'. The 'New Issue Types' table lists issues like 'Device No Route' and 'Device Issue Limit Exceeded'. The 'New Issue Instances' table shows the frequency of these issues. A 'New Issue Types Trend' bar chart shows the number of instances over time. A network diagram titled 'Building A - Network Aggregate View' shows various devices connected. The bottom screenshot shows the 'Configuration Management' section, specifically the 'Policy Explorer' view. It includes a 'Summary' tab and a 'Policy Deployment' section with a 'I want to...' workflow: 'Create Rules' (plus icon), 'Build Policies' (hammer icon), and 'Deploy Policies' (right arrow icon). The interface also shows a sidebar with navigation options like 'Config Explorer', 'Job Management', and 'Policy Design Center'.

Network Automation Solutions

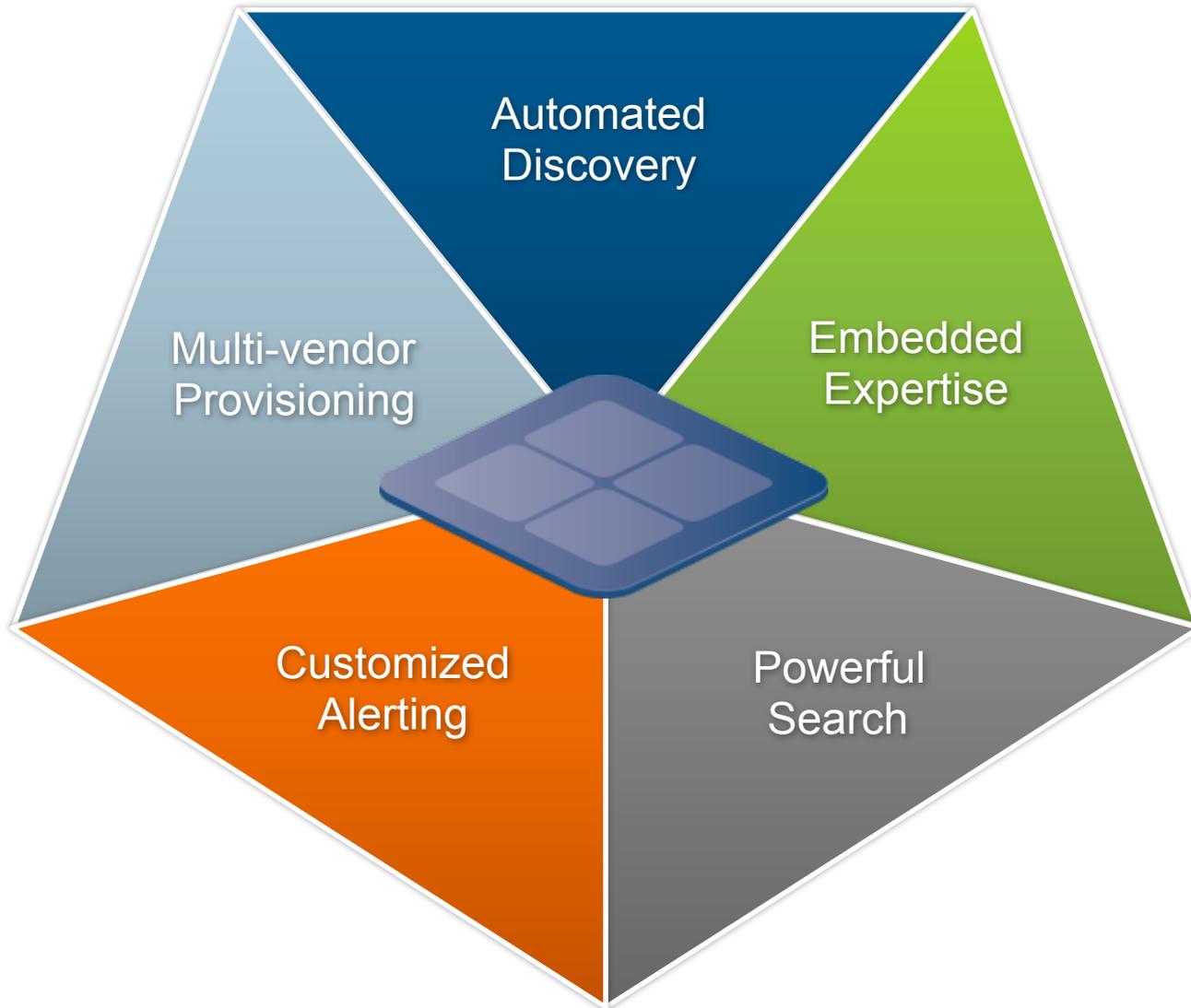
		SPM	ACM	NetMRI
<u>Extend visibility</u> <ul style="list-style-type: none"> • Improve accuracy • Enhance security • Automate IPAM 	Advanced Discovery	✓	✓	✓
	Topology Awareness	✓	✓	✓
	Switch Capacity	✓	✓	✓
	Sync with IPAM	✓	✓	✓
<u>Control</u> <ul style="list-style-type: none"> • Improve time to value • Delegate authority • Lower risk • Provision dynamically 	Change Automation & Detection		✓	✓
	Switch Port Control		✓	✓
	Approval Workflows		✓	✓
	Configuration Templates		✓	✓
	Pre-Packaged Automations		✓	✓
<u>Analysis/Enforcement</u> <ul style="list-style-type: none"> • Ensure compliance • Find potential issues • Maintain standards • Plan better 	Configuration Analysis			✓
	Compliance Policy Design			✓
	Configuration Policy Enforcement			✓
	Single-click Compliance Reports			✓

Infoblox Security Device Controller (SDC)



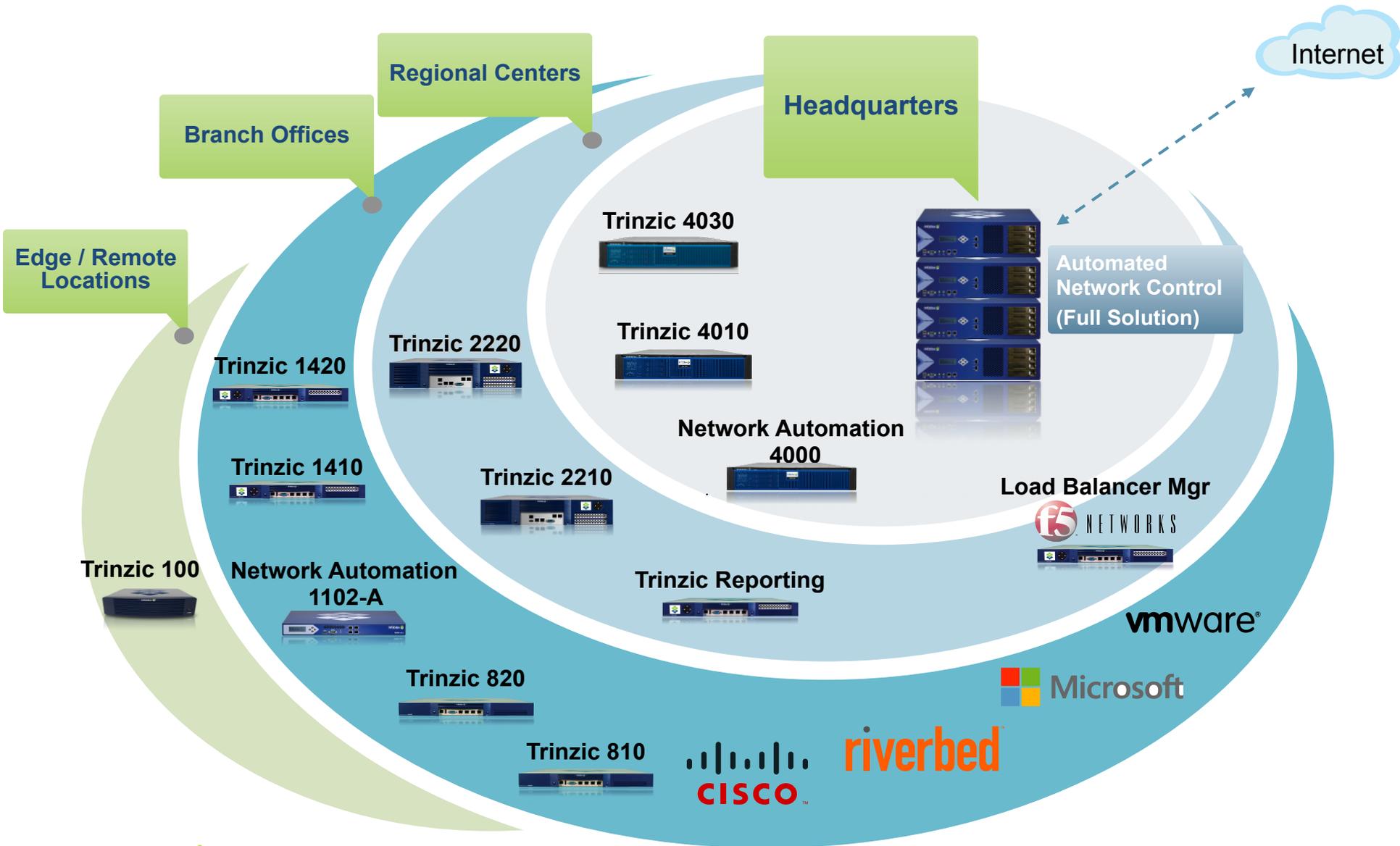
- Increases speed and accuracy of new service deployment
- Improves SLAs with automated provisioning
- Reduce risk with embedded intelligence and modeling
- Reduce errors & over-reliance on high level engineers

Five Pillars of Security Device Controller

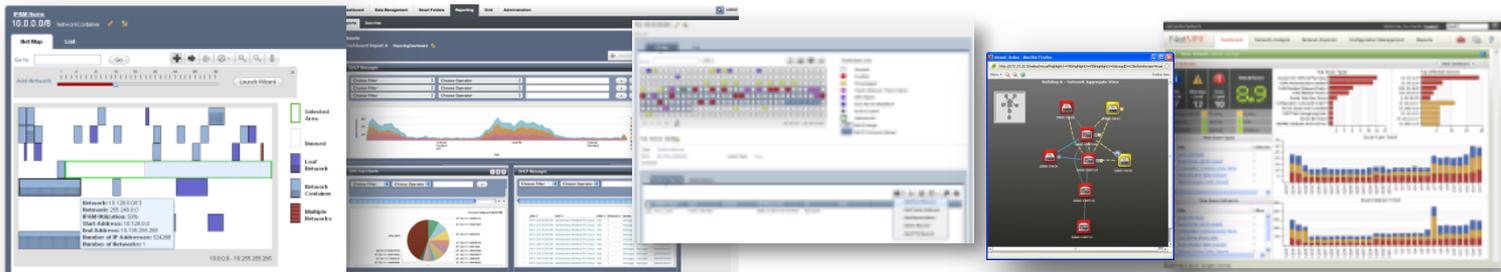


Infoblox Software & Hardware Portfolio

Full Range of Purpose-built Appliances



End-to-End Visibility, Automation & Control



Powerful Visualization and Historical Trending & Reporting

Trinix Reporting

**Trinix Enterprise
DNS | DHCP | IPAM**

**Trinix NetMRI
Network Infrastructure Automation**

Dynamic IP Assignment & Tracking in Virtual Environments

Market Leading Network Services

Seamless IPAM for Microsoft

Integrated Switch Port Management

Best of Breed Network Automation

Built-in Compliance & Policy Management



Diverse Customer Base in All Key Verticals

RETAIL



HEALTHCARE



FINANCIAL SERVICES



TECHNOLOGY



MANUFACTURING



TELECOM



GOVERNMENT



OTHER

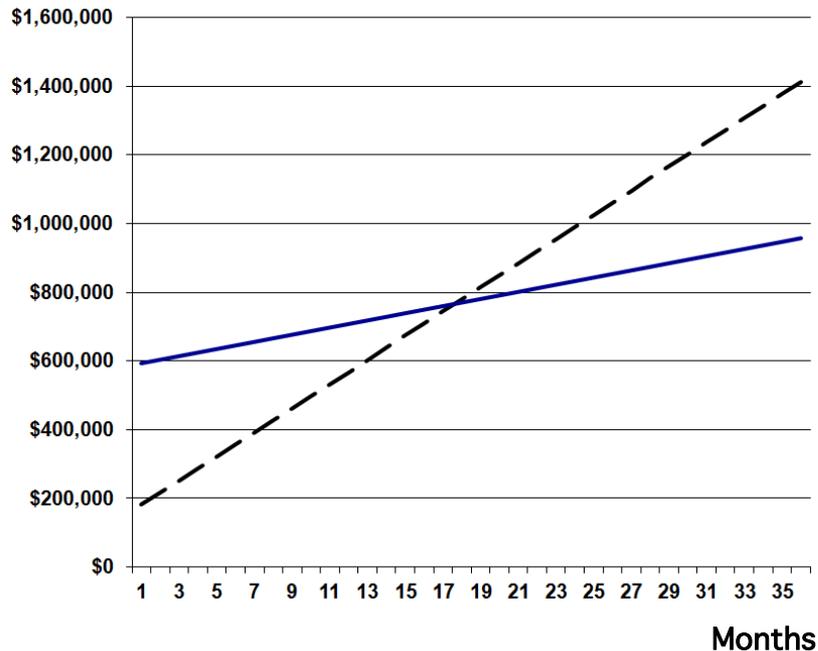


RECENT NEW CUSTOMERS



Real life Business case - Results

Three Year TCO	Single Server	N Servers	Single Appliance	N Appliances
Initial System Cost	\$7,298	\$145,950	\$127,573	\$583,495
3 yr maintenance / operations cost	\$16,020	\$1,266,196	\$283,602	\$374,246
Total Cost	\$23,318	\$1,412,146	\$411,175	\$957,741



Savings Over 3 Years: **\$454,405**

Infoblox Value To Our Customers



Available

- Grid™ technology for fault tolerance, easy updates and one-click DR
- Optimized for enterprise demand & performance
- Authoritative source for network data



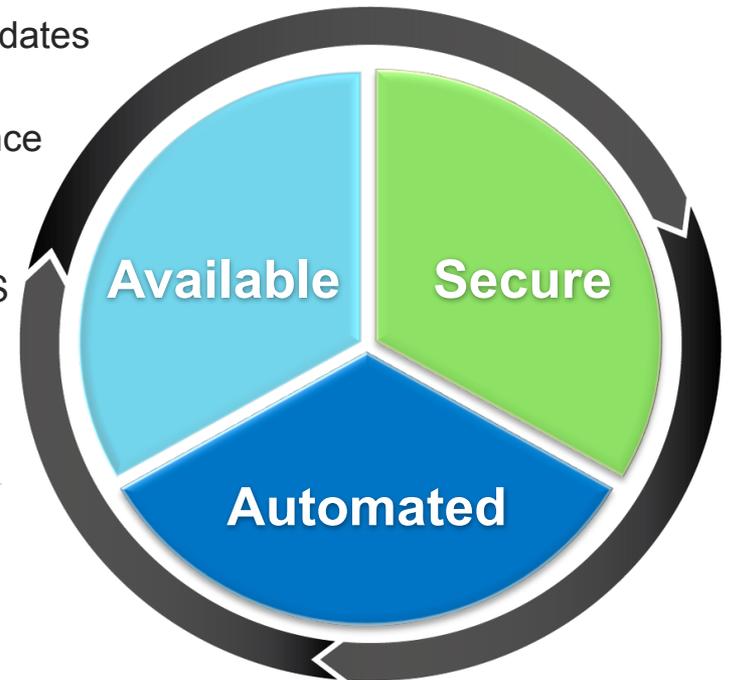
Secure

- Secure hardware form-factor & hardened OS
- Designed to minimize vulnerabilities and attack surfaces
- Common Criteria certified



Automated

- Powerful automation of manual processes
- Reduce change errors & assure compliance
- Save time, money and effort



Delivered as an Integrated Solution

Thank You!