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## Virtualization Solutions from Check Point Software Technologies



Jukka Saarenmaa  
Country Manager – Finland & Baltics

**1** Who are we?

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**2** Virtualization and Clouds

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**3** Security at Virtualized Core

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**4** Desktop Virtualization

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## Leader

- ▶ Global firewall/VPN leader and mobile data encryption leader
- ▶ 170,000 protected businesses
- ▶ 60 million users
- ▶ 100% of Fortune 100

## 100% Security

- ▶ 100% focus on security
- ▶ 1,500 security experts
- ▶ 66,000 Check Point certified professionals worldwide
- ▶ From Firewall-1 to Software Blades

## Global Footprint

- ▶ 2,300 employees, HQ in Israel and USA, 80 offices in 30 countries
- ▶ 3,000 partners in 88 countries
- ▶ 250 stocking locations worldwide
- ▶ 120 authorized training centers

## Stateful Inspection I



patent  
5,606,668

## Stateful Inspection II



patent  
5,835,726

## TrueVector Engine I



patent  
5,987,611

## TrueVector Engine II



patent  
6,850,943

## Cooperative Enforcement



patent  
6,873,988

## SecureXL



patent  
6,496,935

- Significant R&D investment
- More than 1,500 security experts



Application  
Intelligence

Accelerated  
Data Path  
(ADP)

CoreXL

PacketXL

# Leadership Confirmed

**Best Enterprise  
Firewall**



**2009**

**Best Mobile  
Device Security  
Solution**



**2009**

**Leader Magic  
Quadrant  
Enterprise  
Network FW**

**Gartner**

**2009**

**Security  
Product of the  
Year**



**2009**

**Global Product  
Excellence,  
Encryption  
Solution**



**2009**

**VB100  
Award**



**2009**

**Everything  
Channel  
Five-Star Partner  
Program Guide  
Certification**



**2009**

**Tech Innovator  
UTM-1 Total  
Security**



**2008**

**Best  
Firewall/VPN  
& Best Unified  
Threat  
Management**



**2008**

**Leader Magic  
Quadrant  
Mobile Data  
Protection**

**Gartner**

**2008**

# Check Point Stays Ahead...



2007

## Defined 3 domains:

Endpoint and data, network and gateway, management



2008

## Total security solutions

Comprehensive gateways, including appliances



2009

## Software Blades

The architecture that changes security



2010

## More, Better, Simpler Security

A holistic approach where endpoint and network are integrated and DLP, IPS impact all domains of security



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- **The New Computer**
  - Data center capacity, not server capacity, is the new metric
- **Consolidation**
  - High Computational Density
  - Physical Location Consolidation
- **Green**
  - Efficient Power Management
- **Virtualization**
  - On Demand Provisioning
  - Hardware Independence / High Availability
  - Location Independence
- **Network / Storage Convergence**



# Next Generation Data Center



**Automated Metering and Billing**

**Service Management**

**Automated Orchestration and Provisioning**

**Virtual Infrastructure**

Servers

Storage

Network

**Physical Infrastructure**

Servers

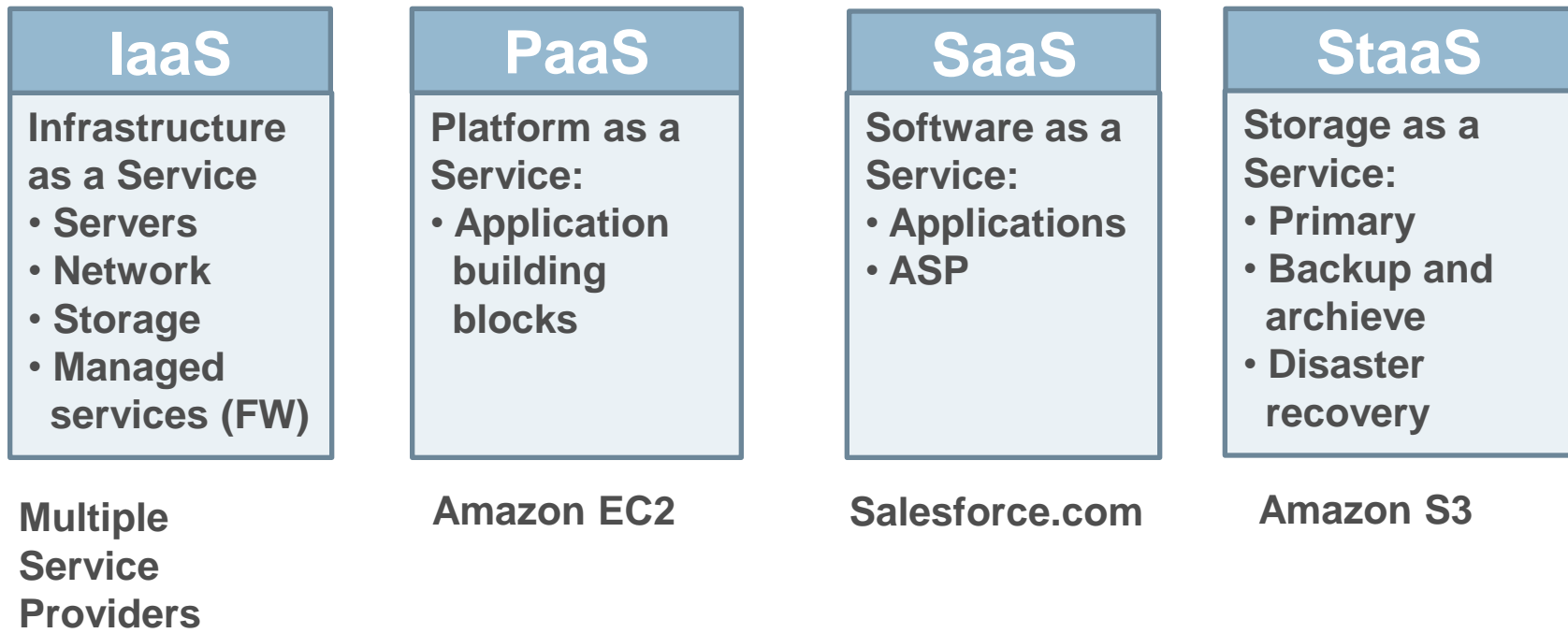
Storage

Network

Facilities

**Configuration Management Database (CMDB)**

# Different Services from Cloud



- ✓ Capacity / Utility Based Computing, Delivered from NGDC
- ✓ Cloud = IT as a Service (ITaaS)
- ✓ Cloud Computing = Business Model for Delivering ITaaS
- ✓ Virtualization = Technology that Enables Cloud Computing

# Why Cloud Computing?

## ■ Business needs

- Instant delivery of IT
  - Speed, Agility: New IT resources available to support business in hours, instead of tens of days
  - Pay As You Go: Usage of IT aligned with underlying business volume
  - From CAPEX to OPEX
  - Self Service fully Automated Service
  - Always on within My service window, 24/7 requirement
- 
- Requirements Easier to Address by Dedicated "IT-utility"- Service Provider, than In-House IT.



**Cloud Computing requires High Available and Virtualized Infrastructure with Security in Place**



- **Virtualization decouples physical resources from the OS & applications**
- **Machines are encapsulated as files**

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# Virtualization, Like Every New Technology, Presents New Risks



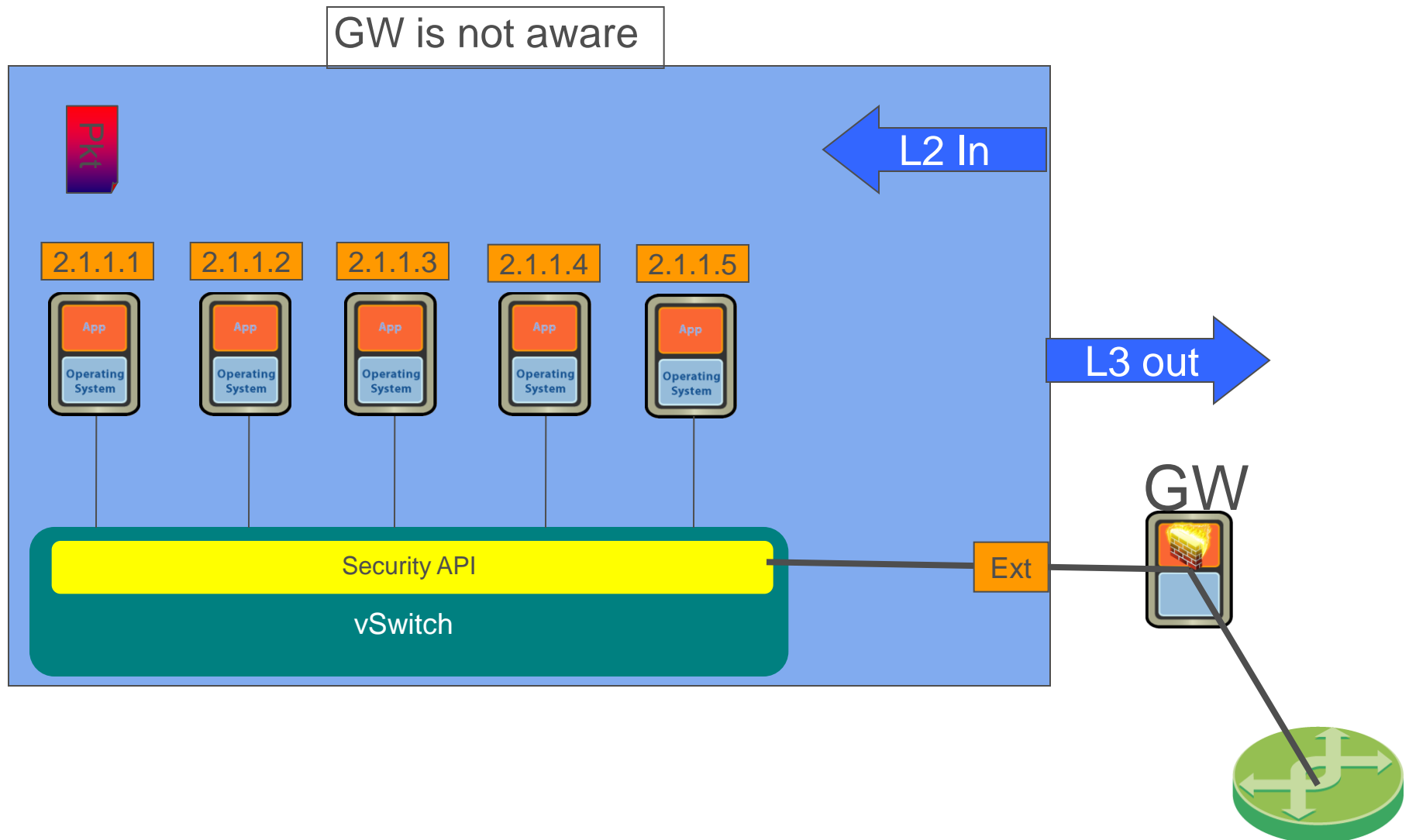
- New attack vectors
- Loss of segmentation
- New management requirements
- Operational teams will be mixed (Server, Security, Network...)

# Security Challenges In Virtual Environments

Virtualization Benefits	Security and Compliance Concerns
Easy machine creation	Vulnerabilities on a VM are not detected by external scanners
Multiple apps/servers consolidated into VM's on single ESX	External security devices on physical LAN can't automatically detect events on virtual devices
VM's operating and communicating entirely within virtual environment	Visibility gap; Lack of inter-VM visibility for monitoring and enforcement
VMotion (live migration) - Mobility enables high availability, dynamic resource optimization	Maintain security and isolation
Hypervisor enables consolidation	Access to sensitive data in VM



# Firewall Problem in VM environment



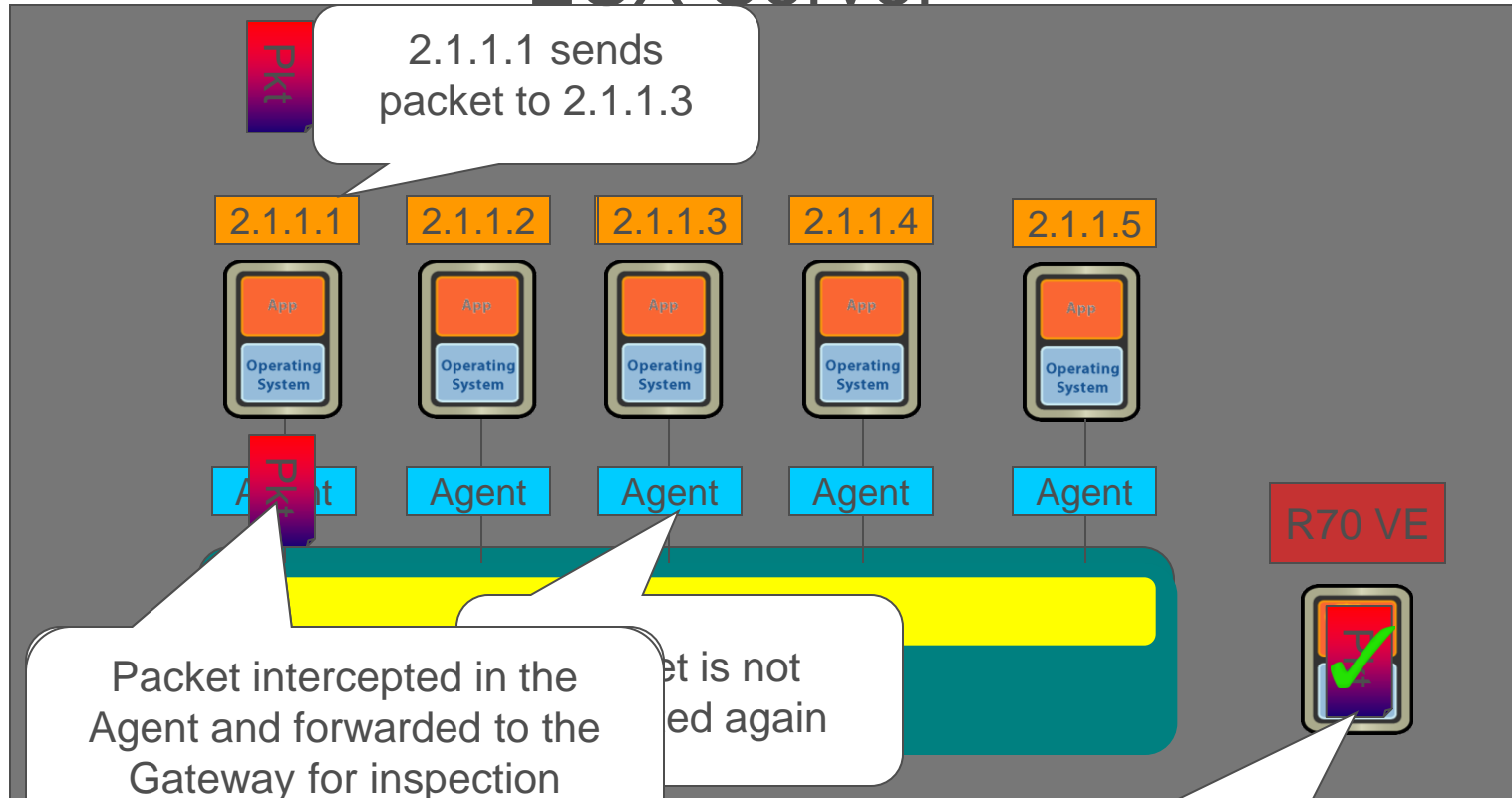
## Total Security For Virtual Environments



- Best-in-class security for virtual applications
- Separates virtual machines and protects inter-VM traffic
- Protects against external threats with full IPS & UTM functionality
- Unified management of physical and virtual environment

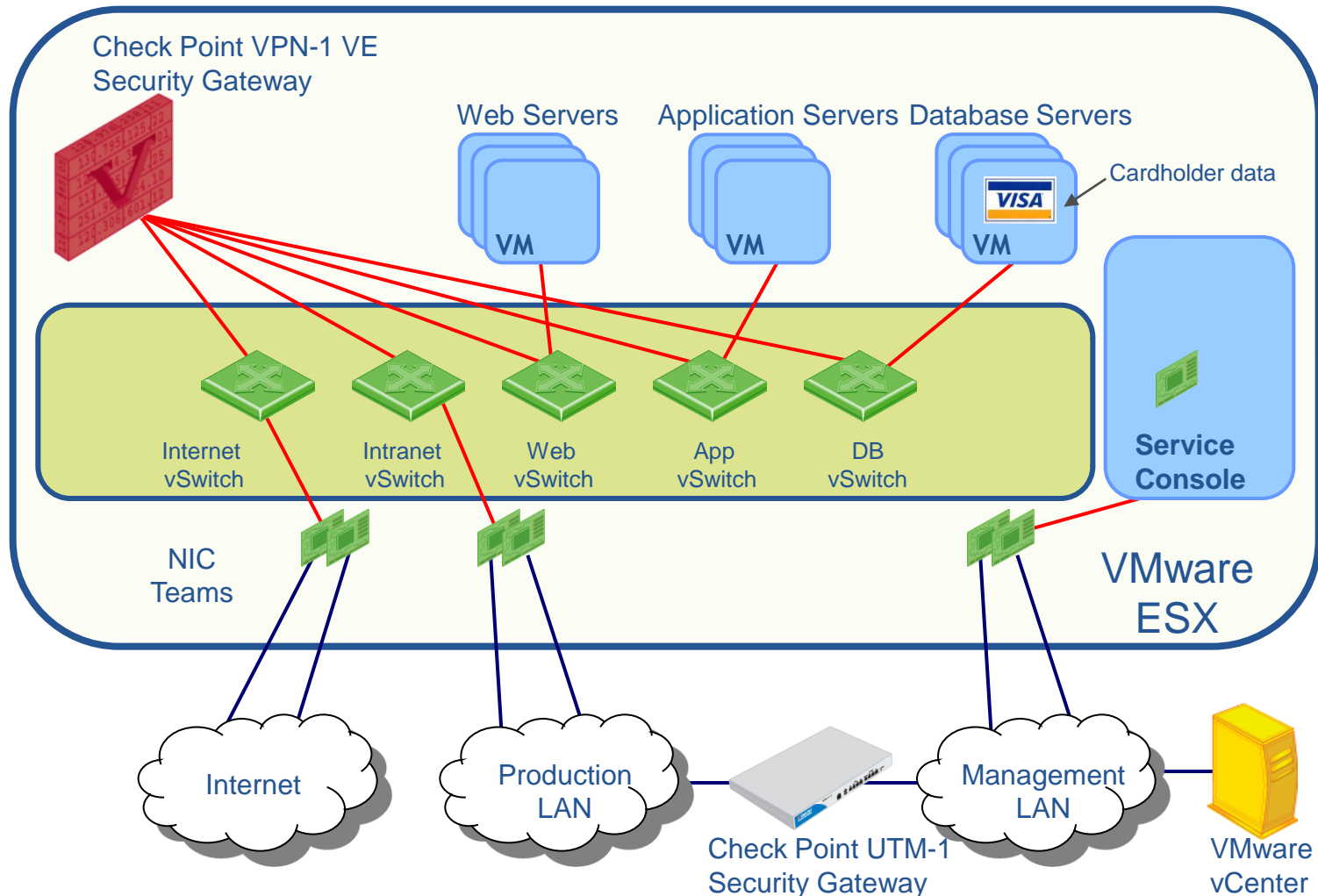
# Firewall Security at Layer 2 with VM

## ESX Server



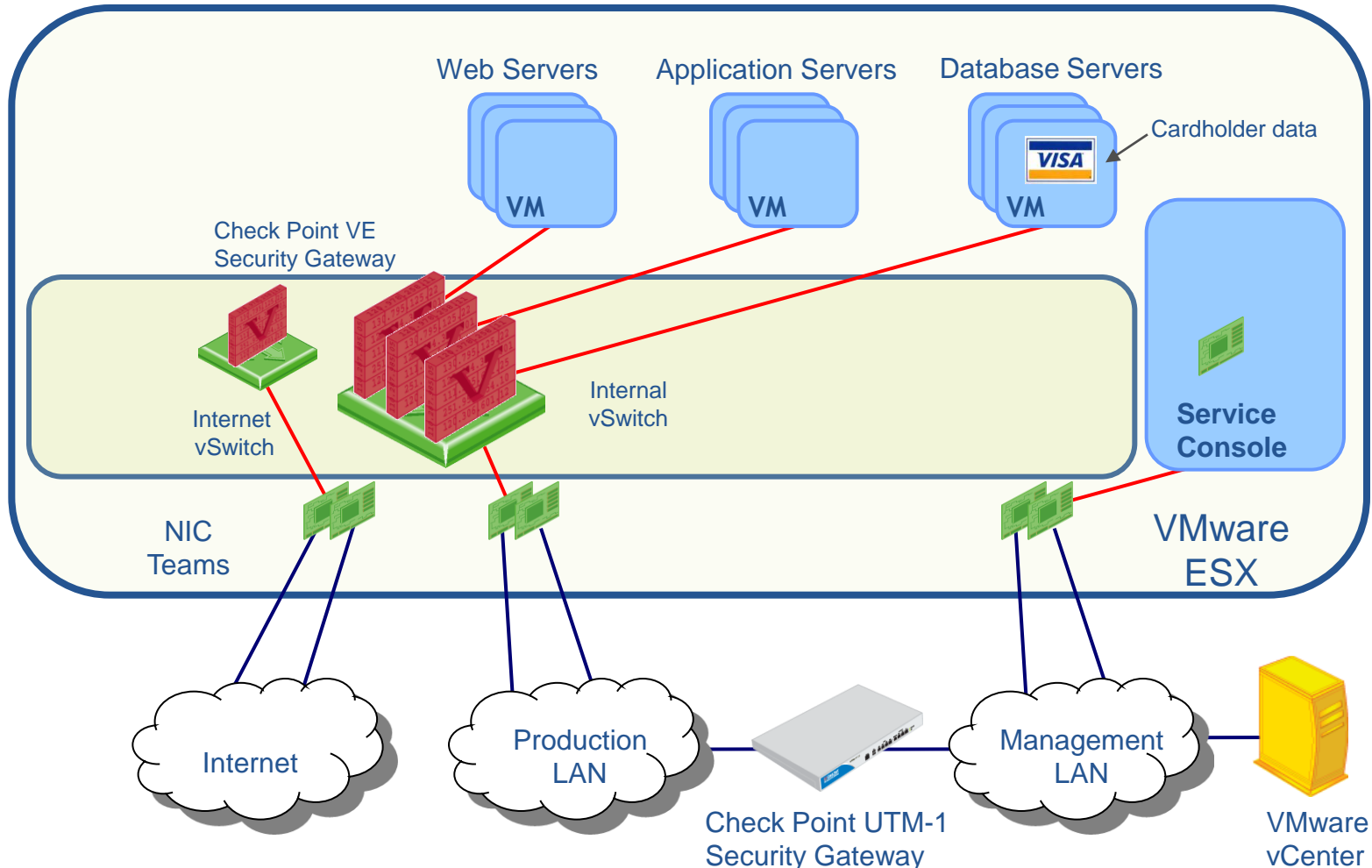
# Protecting the Virtualized Data Center

## VMware ESX Topology with VPN-1 VE



# Security Gateway VE with VMsafe

- Protect the VM by inspection from inside the vSwitch
- Complete integration and awareness of VMotion, Storage VMotion, HA, etc.



# R70 VE Benefits

## Best Security

Firewall, IPS  
and UTM  
integrated in  
the VM-kernel

## Full Coverage

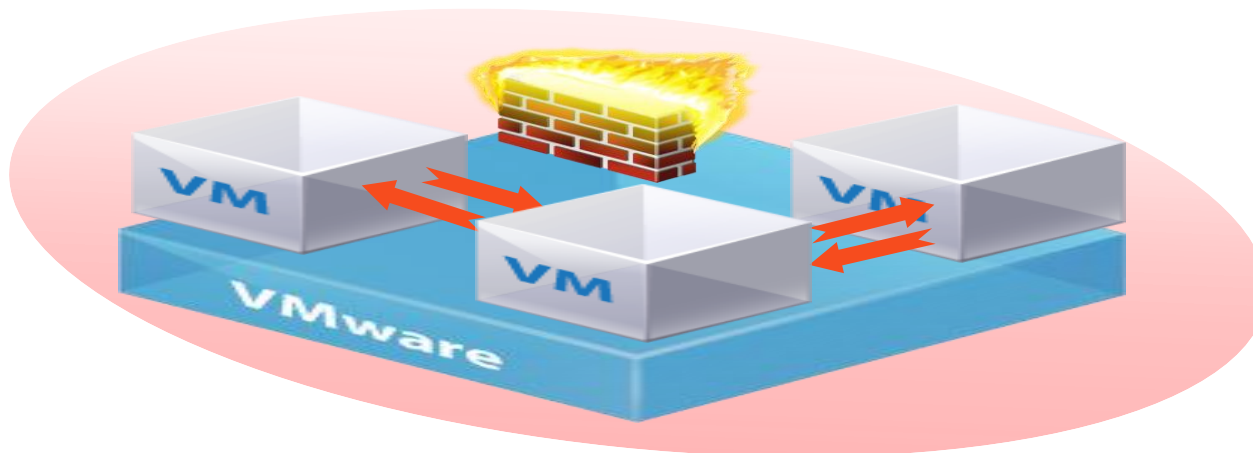
Protection  
against inter-  
VM and  
external threats

## Management

Interoperable  
with VMware V-  
Sphere  
Management  
Console

## Consistency

Unified security  
policy inside  
and out of the  
virtual zone



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## Working—and Accessing Files—from Home



**“42% of US employers allowed staff to work remotely this year—up from 30%.”**

—World at Work 2009  
(Survey of 2,288 U.S. employers)

### Examples

- ▶ Isolate and protect your corporate data while using your family PC
- ▶ Avoid unintentional data loss during home PC usage by family members by segregating corporate data



## The Case of the Icelandic Volcano



**“Companies prepared for business interruptions... are the ones most likely to be keep themselves operating.”**

—AP Report, Iceland Volcano 2010

### Examples

- ▶ Maintain productivity even when large numbers of your workforce are stranded due to a volcanic eruption or other natural disaster
- ▶ Sustain business continuity when a snow-day forces the closure of your office

## Partners, Contractors and Shared Environments



### Examples

- ▶ Prevent contractors from exposing your sensitive information to 3<sup>rd</sup> parties
- ▶ Maximize assets usage in shared environments - such as call centers - while providing personal workspace to all employees

**“Over 44% of all cases in this year’s data-breach study involved third-party mistakes.”**

—Ponemon Institute 2009

# Introducing Check Point Abra



## Check Point Abra Put your office in your pocket

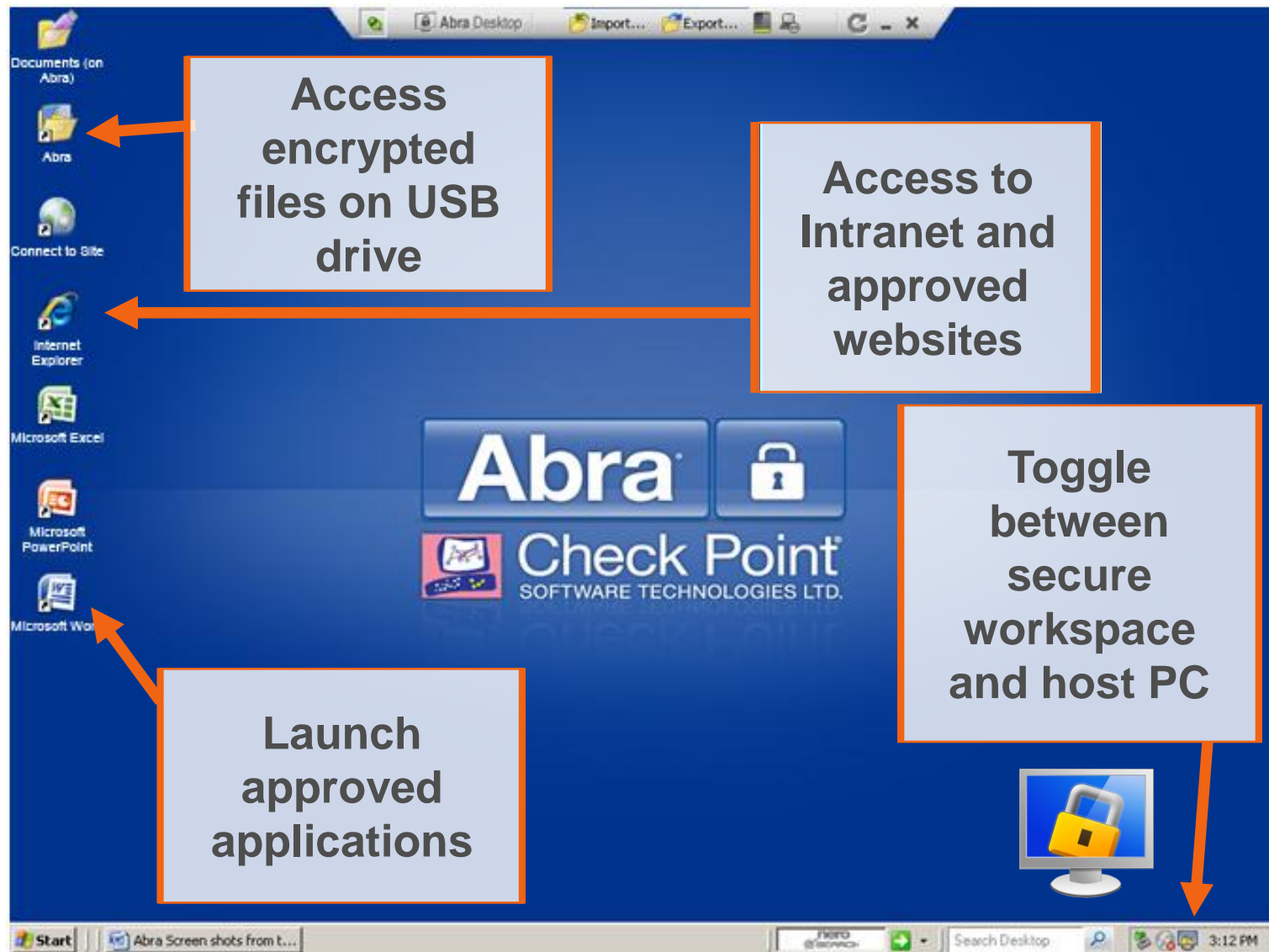
Instantly turn any PC into your own corporate desktop

Virtual workspace that keeps mobile data secure

Ideal for mobile workers, contractors and disaster recovery

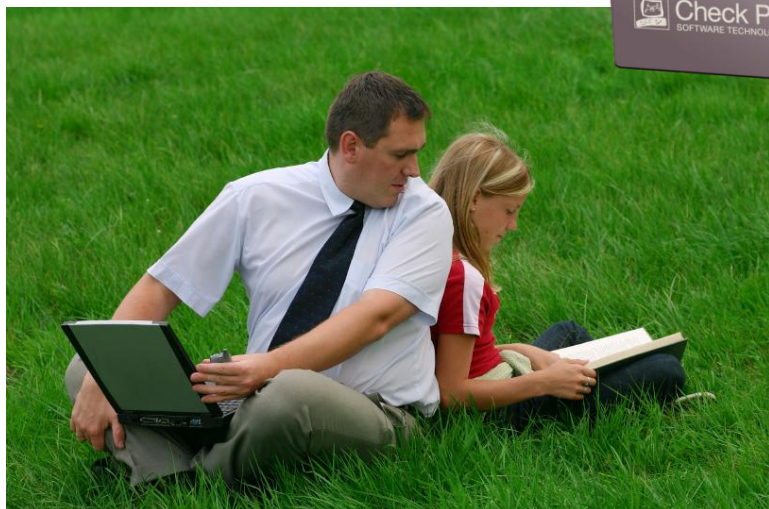


# Standard Windows Environment



# Plug-and-Play Solution to Fit Any PC

## Work Off-Line



Access working files and  
data from the  
virtual workspace

## Work On-Line



Seamless and secure  
connectivity to the  
corporate network



# Let's see how it works!

